

medWish
INTERNATIONAL



Annual Report
2007



Since the founding of MedWish International in 1993, we have continued to make a significant impact on people's lives around the world. However, 2007 has been the best year since our inception. Under the leadership of Tish Dahlby, our executive director, we have grown exponentially. Not only have we been able to collect more medical supplies than ever, we have distributed a record number of supplies to over 63 countries around the world. With the significant increase in medical supplies that we are

now able to recover, we are also making a huge impact on our local environment by decreasing the amount of usable medical supplies that are deposited into local landfills. This type of growth could not have happened without our unbelievable staff.

We continue to be overwhelmed by the volunteers who support and contribute so much to MedWish. Without the volunteers, we could never have accomplished what we have been able to over the years. I am personally very proud of our staff, volunteers, partner organizations and local hospitals that all help to make this organization such a success. On behalf of the board of MedWish International, I invite you to take a look at our year in review. We have had a record year, and, I assure you, with your continued support we have only just begun.

Lee Ponsky, M.D.
Founder and President MedWish International

2007 has been an exceptional year of growth for MedWish International. Thanks to the support of our dedicated donors and volunteers, MedWish has surpassed all our operational goals for the year. This success directly translates into our increased ability to lessen human suffering and save lives on a global level. Our success also allows us to significantly reduce landfill waste - creating a cleaner environment in our local communities.



What started out as an organization with a few volunteers and a small amount of medical supplies stored in the garage of Dr. Lee Ponsky, has expanded to hundreds of volunteers and hundreds of tons of medical supplies, furnishings and equipment that fill our 15,000 square-foot MedWish warehouse. Despite our unprecedented growth, I am reminded of Dr. Ponsky's words, *"We take great pride in our accomplishments, but we are humbled by the insignificance of our service relative to the magnitude of need, and the enormity of our organization's potential."* Recognizing that we not only have the potential but also the responsibility to continue expanding and refining our operations for the purpose of "saving lives and saving the environment," the staff and Board of Directors at MedWish eagerly accept the challenge to continue to make a world of difference.

MedWish International is pleased to present our 2007 Annual Report and to illustrate in pictures, words, and numbers the incredible impact MedWish International is making in both our local and global communities.

With appreciation,
Tish Dahlby
Executive Director

President & Founder

Lee Ponsky, M.D. - University Hospitals Case Medical Center

Vice President

Kate Boyle - AmTrust Bank

Secretary

Ann K. Affolter - Former Executive Director MedWish International

Board of Directors

Lisa Beno, R.N. - University Hospitals

Beth Bond - UPS

Carl Doershuk, M.D. - Rainbow Babies and Children's Hospital

Scott L. Hamilton - Hanna Perkins Center

Gamze Konal - Nestle USA

Tricia Kuivinen - Marymount Hospital

David Landever - Weisman, Kennedy & Berris

Sarah Mehler - National Jewish Democratic Council

Rob Namy - Weston, Inc.

Zac Ponsky - Amtrust Bank

Roya Rezaee, M.D. - Ohio Women's Health Partners
Grant Medical Center

Brian J. Smith - Cleveland Clinic

Sarah Stamp - The MetroHealth System

Peter Voudouris - Tucker Ellis & West, LLP

Mission



SAVING LIVES SAVING THE ENVIRONMENT

MedWish International is a non-profit organization committed to the recovery and recycling of usable medical supplies and equipment area healthcare providers must discard. Life-saving items are made available to those providing medical care in developing countries throughout the world. Globally, the MedWish International program improves the quality of medical care available to the underserved; locally, we are effectively reducing the amount of solid waste deposited in landfills. MedWish International also serves as a resource for local healthcare professionals and charitable organizations interested in global health relief.

MedWish International is committed to the mission of healing the individual as well as the environment.



History

MedWish International was founded in 1993 by Lee Ponsky, M.D. As an undergraduate student, Lee had the life-changing opportunity to work as a scrub technician in Nigeria, Africa. It was there that he witnessed firsthand the appalling lack of basic medical supplies and understood the tremendous need for those supplies around the world.

Values



MedWish International provides medical supplies to individuals and organizations dedicated to providing care that directly lessens the burden of suffering people in underserved areas regardless of race, religion, political affiliation or nationality. Medical supplies and equipment provided by MedWish International to recipients may not be sold.



Recover

Saving Lives

Each year, thousands of men, women and children suffer needlessly due to a lack of medical supplies. MedWish International provides hope to these individuals through our *Recover, Recycle, Redistribute* program. Simply put, MedWish International collects usable medical supplies, equipment and furnishings that would otherwise be discarded and redistributes these life-saving items to those providing aid and services in developing countries. Instead of filling our landfills, these supplies now fill a humanitarian need! Through our partnerships with various local hospitals and other health-related entities, MedWish International is able to gather and ship tons of medical supplies each year. In addition to providing tangible medical supplies and equipment, MedWish International also provides hands-on healing through our Medical Mission Brigades.



Recycle

Saving the Environment

According to the Greater Cleveland Coalition for a Clean Environment and the Sustainable Cleveland Partnership, Ohio's health care facilities generate thousands of tons of medical waste each year. MedWish International recovered more than 100 tons of medical supplies and equipment in 2007. MedWish International can transform these disposable supplies into renewable, life-saving gifts. MedWish International is dedicated to the reduction of landfill waste and greenhouse gases. This dedication challenged MedWish to re-examine how we dispose of our own waste. From office trash to unusable medical supplies, equipment and furnishings, MedWish instituted a greener philosophy in 2007. By using recycled paper products, setting up collection bins within our warehouse and partnering with a scrap metal company, MedWish is committed to make every transaction in our warehouse as green as possible. In 2007, over 60% of our refuse was alternatively recycled.



Redistribute

In **2007** Medwish International surpassed all prior operations by recovering over **205,000** pounds of usable medical supplies, equipment and furnishings. Over **156,000** pounds were recycled and redistributed providing assistance for **115** humanitarian aid projects in **35** countries and supporting **65** recipient organizations.



Volunteers are the backbone of the MedWish International operation. Through their generous gift of time, our volunteers allow MedWish International to be more effective and efficient in the recovery, recycling and redistributing of medical items.

Our volunteers come from all walks of life. From the skilled surgeon to the middle school student, each individual adds value and reduces the cost of conducting our mission of “saving lives and saving the environment.”

In 2007, MedWish volunteers logged in over 4,800 hours, the equivalent of two full-time employees and one part-time employee.

FAITH-BASED GROUPS

Affinity Mission Baptist Church
Church of the Savior
St. Mary Parish
Willoughby Hills Friends Church

ORGANIZATIONS

Association of Indian Physicians of Northeast Ohio
Association of Philippine Physicians of Ohio
City Serve 2007
Cleveland Clinic- Supply Chain
Friends of Shaker Public Library
Hands On Northeast Ohio
MedWish International Board of Directors
Young Professional Group
Philippine Nurses Association of Ohio

CORPORATIONS

Eaton Corp.
Ernst and Young

SCHOOLS & COMMUNITY PROGRAMS

Brush High School Key Club
CWRU- Alpha Phi Omega
CWRU- Global Medical Initiative
CWRU Law School
Medical Instrumentation for
Nations under Development- at CWRU





Making a World of Difference

Mission Trip '07

In October of 2007, MedWish International hosted a medical mission trip to Nuevo Paraiso, Honduras. Forty-seven participants, including five doctors, three nurses, two dentists, a pharmacist, three staff and four board members were among the team. In addition, many energetic participants with backgrounds ranging from event planning to construction management eagerly found their niche during the medical brigades acting as medical and dental assistants, distributing several forms of humanitarian aid, and simply spending time with the Honduran people. MedWish successfully provided medical and dental services to over 1,300 people and distributed 1,500 pounds of humanitarian aid, including medical and dental supplies, pharmaceuticals, shoes, drinking water, clothes, and more. The mission trip was an enlightening and educational experience for all who participated!



We tend to use the word "vacation" as a noun, as in "I am taking a vacation to Paris" or "How was your vacation?". For MedWish, this trip...the word takes on a more literal and verbal meaning. Here, you vacate the life you lead. The needs that you must attend to are so all-consuming and so necessary and immediate that there is no room for the worries and stress left behind.

*From the Mission Diary of Gary Stevens
Honduras Trip Participant*



In-Kind Donors

With more than 100 tons of aid donated to MedWish International in 2007, our In-Kind Donors are true partners in the MedWish mission of “saving lives and saving the environment.” From basic first aid supplies, such as gauze and bandages to advanced medical equipment, such as heart lung and anesthesia machines, our donors provide MedWish with the necessary items for shipments of medical humanitarian aid worldwide. Donations of non-medical supplies and services also provide MedWish with the ability to do more with less money. Gratis warehouse/office space and probono trucking services help us to better help others.

In 2007, donations of gifts in-kind exceeded \$3.5 million dollars. MedWish applauds our dedicated gift in-kind partners. Together we have provided both healing to people in need globally and a cleaner environment locally.

Akron Children's Hospital

Akron General Medical Center

Cleveland Clinic Health Systems

Cleveland Clinic Main Campus
Euclid Hospital
Fairview Hospital
Hillcrest Hospital
Huron Hospital
Lutheran Hospital
Beachwood Family Health Center
Independence Family Health Center
Taussig Cancer Center
Westlake Family Health Center
Willoughby Hills Family Health Center

EMH Regional Medical Center

Kaiser Permanente Parma Facility

MetroHealth System

MetroHealth Long Term Care

Parma Hospital

University Hospitals Case Medical Center

Bedford Hospital
Chagrin Highlands
Ireland Cancer Center
Richmond Medical Center
Southwest General Health Center
Suburban Health Center

Windsor Hospital

Other In-Kind Donors

APG
Brother's Brother Foundation
Case Dental School
Cleveland Clinic
Coca-Cola
Colgate
Globus
Marcs
MedLine
Spectrum Surgical
Studio Blue
Top Dawg
US Endoscopy
Xerox

Top Dawg and the Cleveland Clinic are donors of in-kind goods that actually helps to reduce operational costs for MedWish. Over the years, Top Dawg and The Cleveland Clinic have helped Medwish reduce our annual operational costs through their generous donations of trucking services and warehouse space.



DONOR SPOTLIGHT

MedWish International relies on monetary donations to maintain our day to day operations. In 2006, the Select Equity Group Foundation made a two-year financial commitment to support MedWish International. Select Equity's generous major gift, totaling \$210,000, has allowed MedWish to create a “springboard” to launch and expand our programs. The “return on investment” represented an astounding 600% growth of MedWish services in 2007, resulting in a dramatic increase in the amount of medical supplies sent overseas. As fortunate as MedWish is to be the beneficiary of this financial gift, the real beneficiaries of this generosity were the thousands of recipients worldwide who were helped by the much needed medical supplies and equipment.

SELECT EQUITY GROUP FOUNDATION

Band Aid Bash '07

The special event of 2007, the Band-Aid Bash, provided a fun-filled evening for more than 400 guests at the House of Blues Cleveland. Through the hard work of talented event committee members, the kindness of auction donors and the generosity of event sponsors and patrons, MedWish raised over \$180,000 to be used to continue our mission of saving lives and saving the environment.

BAND-AID BASH SPECIAL EVENT COMMITTEE

Monica Ponsky *Co-Chair*
Sara Rezaee *Co-Chair*
Keely O'Bryan *Auction Co-Chair*
Jackie Ponsky *Auction Co-Chair*

Terri Berk
Melinda Bilfield
Bonnie Frankel
Brad Goldberg
Kelly Goldberg
Nancy Goldberg
Eileen Jacobs
Pat Katz
Suzie Kornbluth
Gayle Marks
Julie Namy
Bonnie O'Bryan
Amy Pappas
Kim Ponsky
Tayrn Ponsky
Roya Rezaee
Lori Schwartz
Tina Tamburro

GLOBAL AND TITLE SPONSORS

Cleveland Clinic
The MetroHealth System
University Hospitals Health System
AmTrust Bank
Forest City Enterprises, Inc.
Top Dawg Delivery & Logistics

CONTINENTAL SPONSORS

Goldberg Companies, Inc.
Ponsky-Goldberg-Frankel
US Endoscopy

NATIONAL SPONSORS

Baker and Hostetler, LLP
Cleveland Clinic Glickman Urological & Kidney Institute
Coldwell Banker Hunter Realty
ethos
The Fedeli Group
Heller & Associates
H.E.L.P. Malawi
Ozanne Construction Company, Inc.
Roetzel & Andress, LPA
Reminger & Reminger
Taft Stettinius & Hollister, LLP
Tucker Ellis & West, LLP
Weisman Kennedy & Berris Company, LPA
Weston, Inc.
Whiting-Turner Contracting Co.

CIRCLE OF FRIENDS

Dr. James and Gail Arnold
Frank J. and Ellen Bologna
Brilliant Sign
Coleman Spohn Corporation
Conor and Clare Delaney
Donley's, Inc.
Emjay Laboratories Pinxav.com
Goodman Real Estate Services Group, LLC
Kahn Kleinman Law Firm
Karl Storz Endoscopy
Karpinski Engineering
Kowit & Passov Real Estate Group
Sara and Rod Rezaee
Royal Interior Plantscape
Turner Construction
Westlake Reed Lekosky Design





Financial Donors

Making a World of Difference

In 2007, MedWish was the recipient of many financial donations. From the pennies in the donations jar to major gifts, each donation made a significant impact on our ability to save lives and save the environment.

On behalf of MedWish and our recipients worldwide, we thank each and every donor for their generosity and desire to make a world of difference.

THANK YOU TO OUR MANY GENEROUS INDIVIDUAL CONTRIBUTORS OF FINANCIAL GIFTS.



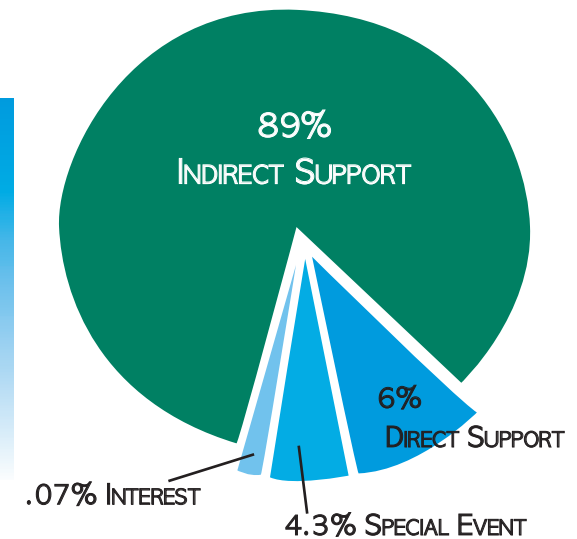
Executive Director Report

YEAR IN REVIEW

RECOVER, RECYCLE, REDISTRIBUTE PROGRAM BREAKDOWN MEDWISH INTERNATIONAL WAREHOUSE COMPREHENSIVE STATISTICS

YEAR	POUNDS RECEIVED	POUNDS DISTRIBUTED	ALTERNATE RECYCLING	POUNDS TRASH
2003	36,170	8,755		1,273
2004	17,120	35,044		2,838
2005	10,112	8,280		205
2006	36,992	17,202		4,634
2007	205,264	150,263	6,000	2,948

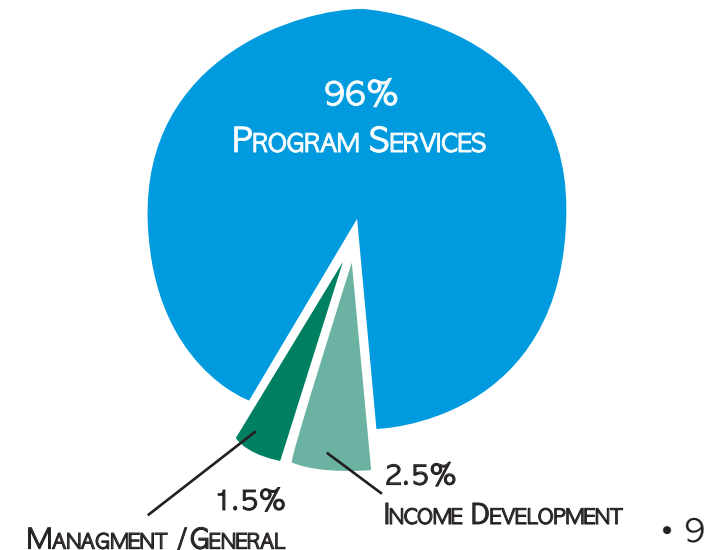
2007 MEDWISH INCOME



GIFTS IN-KIND 2007

ESTIMATED VALUE	DESCRIPTION OF GIFT IN-KIND	ORGANIZATION
\$39,835.00	Warehouse	Cleveland Clinic
\$10,495.00	Transportation Services	Top Dawg
\$37,800.00	Pharmaceuticals and shoes	Brother's Brother Foundation
\$6,966.00	Pharmaceuticals	Cleveland Clinic
\$290,000.00	Surgical Instruments	Spectrum Surgical
\$3,694,752.00	Hospital Supplies and Equipment	Participating Hospitals
\$4,079,848.00		

2007 MEDWISH EXPENSE





For more information on MedWish International programs
contact us at: info@medwish.org or call: 216-692-1685
Visit Medwish online at www.medwish.org